

TechTarget Products & Solutions

TechTarget Purchase intent-driven offerings built to fulfill specific marketing and sales needs.

Primary use case

Secondary use case

Use cases	Content Syndication	Data-Driven Display (Advertising)	Priority Engine™	Sales-Quality Leads™	Contact Data Services	Custom Research/ Content Creation
Tech Marketing						
Enhance Your Contact Database			•		•	
Build Awareness	•	•	•			•
Generate Better Leads	•		•	•	•	•
Drive In-person Event Attendance	•	•	•	•		
Deliver Virtual Events	•	•	•	•		
Convert Website Visitors		•	•			•
Enable Sales/Channel	•	•	•	•		•
ABM	•	•	•		•	•
Tech Sales						
Prioritize Outreach			•	•		
Reach the Right Prospects			•	•	•	
Improve Response Rates			•	•	•	•
Access Live Projects			•	•		
Generate Meetings & Opps			•	•		•
Partner Marketing						
Tech Alliance Partner Marketing	•	•	•	•		•
Channel Strategy & Partner GTM						•
Channel Partner Sales Enablement	•	•	•	•		•
Channel Partner Recruitment	•	•	•			•
Intent-driven Services						
Enablement & Acceleration	•	•	•	•	•	•
Market Intelligence	•	•	•	•	•	•

About TechTarget

TechTarget (Nasdaq: TTGT) is the global leader in purchase intent-driven marketing and sales services that deliver business impact for enterprise technology companies. www.techtarget.com

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